# PASO PACÍFICO

MAKING CONNECTIONS FOR CONSERVATION

2018 ANNUAL REPORT





Founded in 2005, Paso Pacífico's mission is to restore and conserve the natural ecosystems of Central America's Pacific Slope by collaborating with landowners, local communities and involved organizations to promote ecosystem conservation.

#### 2018 BOARD OF DIRECTORS

Chris Ayotte, George Gorman, Frank Joyce, Teresa Lang, Sonia Ortega, Eric Ponçon, Derek Schlereth, Christine Schmidt, Phil Torres

> Sarah Otterstrom, Ph.D. Founder and Executive Director

**Liza González, M.Sc.** Central America Director

Kim Williams-Guillén, Ph.D. Conservation Scientist

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#### Dear Friends,

As I look back on 2018, I am amazed at the challenges we faced and grateful for the resilience of Paso Pacífico and the people we work with. No matter the political climate, we are deeply committed to protecting and restoring the natural resources of Central America, particularly in Nicaragua, where we have worked for the past thirteen years.

This year was a challenging time as our staff and community partners dealt with the impacts of troubled politics. When the local economy shrank due to the turmoil, we became the only steady employer remaining in the communities and our voices became even more important in protecting wildlife. While most other conservation organizations have withdrawn, our operations in Nicaragua continue through the support of our loyal donors.

Since we began in 2005, we have intended to replicate our most successful projects all across the western coast of Central America. In 2017, using our mission as a guide, we worked with advisors from the Ashoka Foundation to plan how to scale our impact. The dynamics of 2018 further encouraged us to start expanding our reach, and we were fortunate to have these plans ready for use.

The threatened ecosystems we target in Nicaragua–dry tropical forests, mangrove wetlands, and coral reefs–are also in El Salvador. This past fall, members of the Board of Directors visited El Salvador to assess opportunities to work with local communities and conservation leaders who share our goals. The partnerships we began will help protect more threatened wildlife, strengthen local conservation leaders, and further refine conservation models for global replication! Paso Pacífico is further developing those relationships and now has pilot projects in El Salvador. We look forward to seeing their success and sharing it with you.

Environmental conservation and sustainability are key to the long-term prosperity and wellbeing of our society. As we look forward to a future that will include a democratic and peaceful Central America, we are continuing to build a wildlife corridor that will sustain a full spectrum of flora and fauna in parallel with flourishing communities.

Together, we have a pivotal role to play in building a better future for Nicaragua, El Salvador, and all of Central America. Your help matters today and in the future. Thank you for your support in this critical work.

Gratefully,

Chevetronifimuat

Christine Schmidt

**Board President** 



Follow @pasopacifico on social media:





# Susan L. White

IN SPECIAL GRATITUDE:

Susan White is a longtime friend and patron to Paso Pacífico. In 2010, she and her late sister, Karen Warren, joined together to meet a pressing need to rescue and rehabilitate spider monkeys from the pet trade. Raised in captivity, these monkeys are unable to survive in the wild.

To save them, Susan and Karen created the Karen Warren and Susan White Spider Monkey Sanctuary, located at our Mono Bayo Reserve in Nicaragua. The sanctuary's four monkeys enjoy a fresh diet, health checkups, and enrichment activities. They also receive occasional visitors. Since 2010, hundreds of local children have learned from their wondrous intelligence and beauty. Susan continues to provide financial assistance for the sanctuary and our educational activities there.

Susan is retired and loves staying up to date on the latest developments in the Paso Pacífico family. She has a special love for animals, especially her cat Roxy. We are grateful to Susan for her incredible generosity and kindness year after year, which has strengthened our conservation work immeasurably.

### CONNECTING FOR A BETTER FUTURE

In 2018, Paso Pacífico began creating a regional network to harness the power of partnership. We directed research (carried out by masters student Ruchi Patel) and made on-the-ground visits to El Salvador to explore opportunities with FUNZEL and other potential partners.

Over the next five years, we will form a close group of organizations and experts across Central America. This scaling plan was developed with the Ashoka Foundation. Participants will exchange lessons learned in conservation and work together to implement grants and other funding opportunities. By 2024, we aim to have ten new network members, 20,000 km<sup>2</sup> in new wildlife corridors, and strategic alliances in the educational and private sectors. We are excited to "make connections for conservation" in broader, more powerful ways.



community members employed as Forest and Sea Turtle Rangers

# 2018 HIGHLIGHTS

65 community education workshops





31

61

youth completing the Junior Ranger program

24 young yellow-naped Amazon parrots saved from poachers





**1,500+** participants in beach, river & mangrove clean-ups

5,675

oysters grown by entrepreneurial women farmers





10,328 sea turtles hatched, thanks to our protection

# 2018 SUPPORTERS

GUARDIANS \$5000 & Over

Jim Goetz & Francie Rutherford Stuart Meiklejohn\* Richard & Nancy Noble\* Susan L. White\* Kenneth & Athelia Woolley\*

#### CHAMPIONS

\$1000-\$4999

Sean Carney Charles Casey Mary Ann O'Connor\*\* Sonia Ortega∞ & Alan Schroeder Kristina & Paul Otterstrom\* Sandra Pearson & Bud Murphy\*\* Benjamin Fryer & Laura Reynolds\*\* Tim Rich Diane Rutherford Rick Rutherford & Sarah Otterstrom†\* Christine Schmidt∞ & Bob Brewer\* Janice Thomas & Brian Stafford\* Mitzi & Tom Vaughn\*\*

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\$240-\$999

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Robin Donaldson & Mardi Mastain\*

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#### AMIGOS

\$239 & Under

Douglas Abraham Brian & Connie Aikens\* John Alexander Lina Vanessa Arriola Chris Ayotte∞ Chris Bailey Wolfgang Bechstein Linda Beers Felice Berenson\*\* Josh Billeter Aimee Black

Florence Blecher\* Linda Bobolia Annalise Briggs Mike Bromberg Fred & Judy Bysshe\* Alexa Calfee Vickie Campbell Andre Casanave Richard Cegelski Mel Celebertti Mei Chan\*\* David G. Chase & Anne Fitzgerald Robin Chazdon Christopher Clark Ashley Clow Connie Clow Alex & Anne Cole Bernie & Darlene Conway Jacob Cummins Sherri Diaz Matt & Kate Dolkas Zack Donohew lade & Todd Doolittle Jerry Douglas Tim Eaves Norm & Christine Engstrom Shauna Ericksen Virginia Ericson Jen Erskine-Ogden Sophia Espinoza Kai Ewert\*\* Rob Fischer Lila & Dines Francese Jane Furchgott & Charles Munch Gabriela Garay\* Saskia Garcia Leila Gass\*\* Susan Gentile Angie Gerst Robert Guillén Katherine & Brooks Guyer Jennifer Hamilton Jim & Brittany Heaton Dan Hentschke Tess Herman\*\*

\* multiple donations

- \*\* monthly donors
- † staff
- ∞ board

#### AMIGOS

Continued

Lawrence Hickenbolhar lennifer Hickman Jennifer Hicks\*\* Sherie Higgins Sally Hinshaw\* Holly Hinton\*\* Will Hogue Camille Holly\*\* Barbara Holzman\* Alexandra Humann Katherine Hurxthal **Diane** Huybers Crystal Ibarra Randi Jacobs Victoria Jennings Harriet lerguinst Andrea Johnson Walter Juan Nicole Jurjavcic Anna Kafka Camron Kazerounian Daisy Kessler Jennifer & Sven Klein\* Lillian Grace Kline Hanna Katharina Koehler Kristen LaBonte Teresa Lang∞ Jurg Lang & Mary Nastronero David Lee Matt Legere Rob Lerner Robert Levin & Lisa Solinas Bridget & Roland Lewin Scott Linde John Lipsky Travis Longcore & Catherine Rich Erin Loury Andrew Lower Kelly Lyons Charlotte Main Joya Major Kim Malcolm Cristina Marquez Ian Marsolais Diane Martinez\*\* Sharon Martinez Rob Massonneau Jeff Matto

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multiple donations
monthly donors

- † staff
- ∞ board

## 2018 FINANCIAL STATEMENT

#### Annual Support & Revenue

Annual Expenses

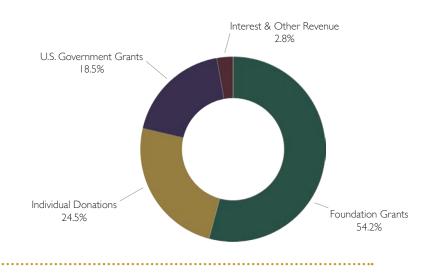
Program

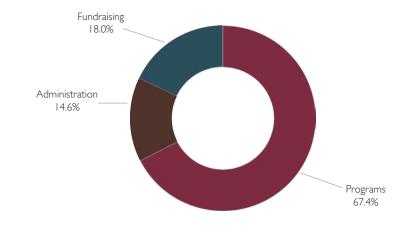
Total

Administrative

Fundraising

Foundation Grants	\$200,466
Individual Donations	\$90,48I
U.S. Government Grants	\$68,500
Interest & Other Revenue	\$10,459
Total	\$369,906





# THANK YOU! ¡GRACIAS!

\$481,269

\$104,107

\$128,213

\$713,589





#### USA

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2018 member:





#### We are grateful to the organizations, foundations, and businesses that generously supported Paso Pacífico in 2018.

Anonymous Foundation Fauna & Flora International Google Greater Los Angeles Zoo Association (GLAZA) Karl and Alice Ruppenthal Foundation for the Arts Kathryn B. McQuade Foundation Loro Parque Fundación Loyal Bigelow and Jedediah Dewey Foundation Maree Noble/Elizabeth Stumpf Memorial Foundation Ministerio de Educación, Nicaragua Morgan's Rock Hacienda & Ecolodge National Fish & Wildlife Foundation National Geographic Society Oceans5 PRBB Foundation

**Projets Plus Actions SEE Turtles** Southern Sierra Research Station SunOven Gluten Free Baking Company Surf Industry Manufacturers Association-Environmental Fund U.S. Agency for International Development U.S. Embassy, Nicaragua U.S. Fish and Wildlife Service—Marine Turtle Conservation Act, International Program U.S. Fish and Wildlife Service—Neotropical Migratory Bird Conservation Act U.S. Forest Service—International Institute for Tropical Forestry, International Programs Waitt Foundation Wildlife Crime Tech Challenge Winston & Strawn LLP Woodtiger Fund